
Executive Director's Report

September 2018

(covering time period of June 18 – September 17, 2018)

New York Alliance of Library Systems (NYALS) Retreat

Over the summer, the New York Alliance of Library Systems (NYALS) held its annual Retreat. NYALS is an organization that brings together the 73 locally-based library systems. There are three types of library systems: the Public Library Systems that service over 1,000 library sites throughout the State; School Library Systems that service 4,500 school library media centers in elementary, middle and high schools; and the Reference and Research Library Systems that service over 900 academic, research, hospital, cultural and corporate libraries. The Retreat is an opportunity to network with peers about the successes and challenges we all face.

During the Retreat, the Public Library System Directors Organization (PULISDO) held their own meeting. A number of topics were discussed, but one of interest is library trustee training. PULISDO has been investigating the feasibility of a State regulation that would make library trustee training a requirement. A committee worked on researching possibilities and developed proposed regulation. A letter from PULISDO President Lauren Moore will be shared shortly with library trustees and directors throughout the State with a copy of the drafted regulation and a brief survey. I encourage all of our member library trustees and directors to reply to the survey and provide important first-hand feedback that will help guide the process of this proposal.

WLS Trustee Institutes

Libby Post, President/Strategist-in-Chief, Communication Services, gave an informational and insightful presentation entitled, *The Next Stage of Community Support--Getting the Most out of Advocacy & Fund Raising*, at the last WLS Trustee Institute on September 6th. The rainy weather did not deter the 29 people who came and heard about why we should advocate for libraries as an essential service and how to turn your advocates into donors. Slides from the presentation are now posted to the [WLS website](#).

The next training opportunity will be held on Thursday, October 4th, with Lauren Moore, Executive Director of the Pioneer Library System, who will speak on the *Role of Trustees & Directors: Roles and Responsibilities of Library Trustees*. This event will be held at the Mount Kisco Public Library and will start between 6-6:15 pm with a light dinner, and the presentation is scheduled to begin at 6:45 pm. [Registration](#) is recommended to help with planning and food arrangements. If you would like further information, please contact Elise Burke [elburke@wlsmail.org; 914-231-3225].

WLS 59th Annual Meeting

Sixty years ago, a meeting was held on November 6, 1958, at the Roger Smith Hotel in White Plains when the 15 original board members signed the application to establish WLS as the cooperative library system for Westchester County with 32 member libraries. This year's WLS Annual Meeting will be held on Thursday, November 15, from 8:30-10 am here at the WLS Headquarters in Elmsford. We plan to kick off our 60th anniversary celebration with guest speaker Nate Hill, Executive Director of the Metropolitan New York Library Council (METRO). Watch for more details in the coming weeks.

North Country Library System

On September 17th, I participated in North Country Library System's Annual Meeting as a guest speaker on the topic of *How to be a Visionary Board*. Below are highlights from the three main roles of a visionary board:

- *Oversight*: Creates the overall tone & organizational culture of the library;
- *Foresight*: Developing the capacity to anticipate and act in the present in order to meet future needs; and
- *Insight*: Understands how to best utilize the available resources and identifies gaps to be filled.

This presentation served as a reminder of the many visionary activities being incorporated at libraries throughout New York—and especially here in Westchester.

Future Events

October 4	WLS Trustee Institute: <i>Roles & Responsibilities of Library Trustees</i> with Lauren Moore, Executive Director of the Pioneer Library System – Mount Kisco Public Library
October 20	5 th Annual WLS Battle of the Books – Hendrick Hudson High School
November 7-10	New York Library Association (NYLA) Annual Conference – Rochester, NY
November 15	WLS 59 th Annual Meeting – WLS Headquarters, Elmsford, NY

Respectfully submitted,



Terry L. Kirchner
Executive Director

LIST OF VISITS AND MEETINGS ATTENDED

June 18 – September 17, 2018

JUNE

- 18 WLS Collaboration, Yonkers, NY
Elise Burke, Executive Assistant
PLDA Central Library/eContent Committee, White Plains Public Library
- 19 Chris Herpers, Education Sales Consultant, Public Libraries, Gale|Cengage Learning
Rob Caluori, Director of Information Technology (IT)
- 20 Frank Levin, Vice President, Institutional Relationship Manager, TD Private Client Group & Ryan
Fohl, Vice President, Government Banking, Senior Relationship Manager, TD Bank
Pat Brigham, Director of Development
Hui Sheng, Manager, eContent & Resource Sharing
- 21 Public Library Directors Association (PLDA) General Membership Meeting & Summer Luncheon,
Hendrick Hudson Free Library, Montrose
- 22 WLS Nominating Committee
- 26 Joe Levy, Account Manager, Recorded Books
WLS Board
- 27 Pat Brigham, Director of Development
Stephanie Weston, Vice President, Retail Market Manager, Westchester Bank; Fran Feuerman,
WLS Chief Financial Officer (CFO)
Grow2Gig+ State Broadband Programs
Jon Marshall, WLS Trustee
- 29 2-1-1 Policy Board Meeting

JULY

- 2 PressReader Training Setup with Niche Academy
Joanna Straub, Executive Director, NonProfit Westchester (NPW)
- 3 Rob Caluori, Director of IT
- 9 Creativebug Discussion Online Meeting
- 10 Rob Caluori, Director of IT
Public Library System Directors (PULISDO) and NYS Library Division of Library Development
Conference Call
- 11 Elena Falcone, Director of Public Innovation & Engagement (PIE); Rob Caluori, Director of IT;
Pat Brigham, Director of Development
Kathryn Feeley, Director, Mount Kisco Public Library
- 12 Family Task Force, White Plains
PLDA Executive Committee
Mount Vernon Public Library Tech Committee
- 16 DocuStar Demo, Randy Kalfus, President, SR Business Systems
PLDA Integrated Library System (ILS) Committee
Robin Melén, Program Officer, Westchester Community Foundation
- 17 Joanna Straub, Executive Director, NPW
Rob Caluori, Director of IT
NYS Assemblyman Tom Abinanti [92nd District] Conference Call
Mount Kisco Public Library Board Meeting
- 18 Edelweiss Product Demo
Hui Sheng, Manager, eContent & Resource Sharing
Web Literacy: *Google Drive for Collaboration*
- 19 PLDA General Membership Meeting
Douglas Wray, Manager, Cataloging Services
Robert Vanderslice, Senior Vice President, Senior Relationship Manager, People United Bank
- 23 Elise Burke, Executive Assistant
Robert Vanderslice, Senior Vice President, Senior Relationship Manager, People United Bank

JULY (continued)

- 24 PLDA Finance Committee
 Laura McNerney, President, and Robert Sanders, Jr., Founder/Partner, Hospitality Resource Group, Inc.
 Rob Caluori, Director of IT
 Jon Marshall, WLS Trustee
- 25 NPW Executive Committee Meeting
 Pat Brigham, Director of Development
 WLS Annual Meeting and 60th Anniversary Follow-up Session
 WLS Nominating Committee
- 30 Donna Pesce, Director, Briarcliff Manor Public Library
 Joanna Straub, Executive Director, NPW
 Ed Meagher, Vice President Sales, DOGOlibrary
- 31 PLDA Central Library/e-Content Committee Meeting
 Resilience Coalition

AUGUST

- 1 Pat Brigham, Director of Development
 Hui Sheng, Manager, eContent & Resource Sharing
 SUNY New Paltz/Soujourner Truth Library
- 2 Kathy Halas, Executive Director, Child Care Council of Westchester
 Mirela Roncevic, Consultant, Chapters Interactive
 Douglas Wray, Manager, Cataloging Services
- 6-10 Vacation
- 13 Joanna Straub, Executive Director, NPW
 Elise Burke, Executive Assistant
- 14 PLDA Central Library/e-Content Committee
 Rob Caluori, Director of IT
- 15-17 New York Alliance of Library Systems (NYALS) Retreat, Latham, NY
- 20 Dennis Roche, Co-Founder, Burbio
 Jim Peterson, Chief Revenue Officer, Library Ideas
- 21 Laura McNerney, President, Hospitality Resource Group, Inc.
- 22 Pat Brigham, Director of Development
 Web Literacy: *Get the Most Out of Google Calendar*
 Alisa Keston, Executive Director, Volunteer NY!
- 23 Jirandy Martinez, Executive Director, Community Resource Center
 Dennis Roche, Co-Founder, Burbio
- 24 Sean McGowan, Sales Representative, Books & Library Services, Brodart
- 27 Jirandy Martinez, Executive Director, Community Resource Center
- 28 PLDA Grants Committee
 Rob Caluori, Director of IT
 Joanna Straub, Executive Director, NPW
 John Rubin, Founder & CEO, Above the Treeline
- 29 Pat Brigham, Director of Development
 Hui Sheng, Manager, eContent & Resource Sharing
 Budget 2019 Discussion
- 30 Erin Horne, Account Executive, hoopla
 Douglas Wray, Manager, Cataloging Services

SEPTEMBER

- 4 Rob Caluori, Director of IT
- 5 Pat Brigham, Director of Development

SEPTEMBER (continued)

- 5 Rich Nightingale, President & CEO, WestHab; Kathy Halas, Executive Director, Child Care Council of Westchester
Elena Falcone, Director of PIE
- 6 Families Task Force
WLS 60th Anniversary Follow-up with Molly Ahearn, President, Full Deck Design
Carly Adamsky, Director of Community Outreach and Development, Holocaust & Human Rights Education Center
- 7 Westchester Women's Agenda
- 10 Joanna Straub, Executive Director, NPW
Creativebug Recap
- 11 Rob Caluori, Director of IT
Public Library System Directors (PULISDO) and NYS Library Division of Library Development Conference Call
- 12 LIU Palmer School Public Library Administration Certificate Program Course LIS 700: *Public Library Administration & Management*
- 13 Sean Ryan, WLS President
WLS Nominating Committee
George Latimer, Westchester County Executive
Molly Ahearn, President, Full Deck Design
Jeff Rosedale, Director, Manhattanville College Library
- 14 Elise Burke, Executive Assistant
Carolyn Fluckinger, Director, Kinship Support Program Family Service Society of Yonkers
Tessa Killian, Executive Director, Southeastern NY Library Resources Council
Webinar: *Re-Envision Research at the Library / Gale e-Books on GVRL*
- 17 North County Annual Meeting Presentation re *Visionary Boards*, Waterbury, NY