

Financial Statements and Notes

October 2022

Westchester Library System Statement of Financial Position - WLS Balance Sheet As of 10/31/2022

			Current Period	Current Period	
	10/31/2022	9/30/2022	Change	% Change	12/31/2021
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Assets					
Current Assets					
Operating Cash & Cash Equivalents	4,170,471	4,725,251	(554,779)	-11.74%	3,685,745
Reserve Cash & Cash Equivalents	1,752,665	1,752,246	419	0.02%	1,747,107
Unconditional Promises to Give	392,228	283,668	108,560	38.27%	292,070
Accounts Receivable	198,433	142,604	55,829	39.15%	206,860
Prepaid Expenses	546,354	592,876	(46,523)	-7.85%	433,569
Security Deposits	<u>0</u>	<u>0</u>	<u>0</u>	0.00%	<u>0</u>
Total Current Assets	7,060,151	7,496,646	(436,495)	-5.82%	6,365,351
Long-term Assets					
Property & Equipment	309,483	320,704	(11,221)	<u>-3.50%</u>	421,690
Total Property & Equipment	309,483	320,704	(11,221)	-3.50%	421,690
Total Long-term Assets	309,483	320,704	(11,221)	-3.50%	421,690
Total Assets	7,369,634	7,817,350	(447,715)	<u>-5.73%</u>	<u>6,787,041</u>
Liabilities					
Short-term Liabilities					
Accounts Payable	557,466	541,744	15,721	2.90%	841,006
Deferred Revenue	965,190	<u>1,418,482</u>	(453,292)	-31.96%	<u>7,200</u>
Total Short-term Liabilities	1,522,656	1,960,226	(437,571)	-22.32%	848,206
Long-term Liabilities					
Capital Lease Obligations	0	0	0	0.00%	0
Deferred Rent	222,469	225,171	(2,702)	-1.20%	245,925
Post-Retirement Benefits Payable	4,892,551	4,892,551	<u>0</u>	0.00%	4,892,551
Total Long-term Liabilities	<u>5,115,020</u>	<u>5,117,722</u>	(2,702)	<u>-0.05%</u>	<u>5,138,476</u>
Total Liabilities	6,637,676	7,077,948		-6.22%	5,986,682
Net Assets					
Working Capital	5,537,495	5,536,420	1,076	-0.02%	5,517,145
Long-term Net Assets	(4,805,537)	(4,797,018)	(8,519)	<u>-0.18%</u>	(4,716,786)
Total Net Assets	<u>731,959</u>	739,402	(7,443)	<u>-1.01%</u>	<u>800,359</u>
Total Liabilities and Net Assets	7,369,634	7,817,350	<u>(447,715)</u>	<u>-5.73%</u>	<u>6,787,041</u>

NOTES FOR OCTOBER 2022 STATEMENT OF FINANCIAL POSITION - WLS BALANCE SHEET

In October, WLS's cash position decreased by \$554,800 which contributed to an overall \$436,500 decrease in *Total Assets*. There were also decreases in *Deferred Revenue* by \$453,300 which drove a \$440,300 decrease in *Total Liabilities*. The overall effect was a \$7,500 (1%) decrease in WLS's *Total Net Assets*. Details of the Balance Sheet activity are discussed below.

All figures noted in this narrative are approximate to the nearest \$100 or 1%.

<u>Current Assets</u>: This section indicates the organization's liquidity by showing what assets WLS holds in cash and what assets will be available in cash in the near future.

Cash & Cash Equivalents – These lines shows the total cash in WLS's bank accounts, investment accounts and petty cash. – In October, WLS's cash position decreased by \$554,400. With \$10,500 in receipts, revenues received included \$2,700 from the National Maritime Historical Society and \$2,800 in interest income from WLS bank accounts. Aside from rent, payroll and benefits, Internet, and delivery to libraries, the notable expenditures include \$37,000 to Newbeg for software and support subscriptions and consulting for the new server hardware purchased in 2022, \$23,750 to Rivera Toyota for the purchase of a new vehicle and \$11,200 to Utica National Insurance Group for the remainder of the renewal of WLS's Auto, Commercial and Umbrella policies which run from September 2022 thru August 2023.

Short term Liabilities: This section shows WLS's near-term obligations.

Deferred Revenue – Funds received which have not yet been earned. – This figure decreased by \$453,300 the result of recognizing of \$479,300 in revenues from New York State, IT services and eContent group purchases for libraries, eRate and, movie licensing revenues against the deferral of \$26,000 in revenues from IT services and eContent group purchases for libraries on 3-month billing cycles.

<u>Net Assets</u>: This section shows WLS's net financial position.

Working Capital – WLS's Current Assets less Short-Term Liabilities – While this figure fluctuates slightly from period-to-period (up \$1,100 in October), it has increased a faction of a percent (\$20,300) from the start of the year.

Net Assets – Overall, Net Assets are down 1% in October and down 8% from the start of the year.

$We stchester\ Library\ System$ Statement of Revenues and Expenditures - Comparison to Budget with 2020 and 2021 YTD From 10/1/2022 Through 10/31/2022

	Current Period	Current Period	Current Period					YTD Budget	
	Actual	Budget	Budget Variance	10/31/2020 YTD	10/31/2021 YTD	10/31/2022 YTD	YTD Budget	Variance	Total Budget
_									
Revenue									
State Revenues without Restrictions	223,767	188,750	35,017	1,907,575	1,853,253	2,023,564	1,887,500	136,064	2,265,000
County Revenues without Restrictions	108,560	87,550	21,010	858,200	874,330	1,001,576	875,500	126,076	1,050,600
Federal Revenues without Restrictions	15,590	12,917	2,673	131,566	698,494	334,334	129,167	205,167	155,000
Member Technology Fees	217,007	230,292	(13,285)	2,272,506	2,364,097	2,318,610	2,302,917	15,693	2,763,500
Fund Raising & Contributions	0	917	(917)	18,473	1,138	1,049	9,167	(8,118)	11,000
Interest	2,775	333	2,442	14,295	2,060	8,870	3,333	5,537	4,000
WEBS & Other	14,370	658	13,712	10,520	7,411	21,505	6,583	14,921	7,900
Government Revenues with Restrictions	20,210	19,158	1,052	190,514	389,802	187,335	191,583	(4,248)	229,900
Other Revenues with Restrictions	7,240	13,208	(<u>5,969</u>)	109,617	<u>248,205</u>	303,907	132,083	171,824	<u>158,500</u>
Total Revenue	609,518	553,783	<u>55,735</u>	<u>5,513,267</u>	6,438,790	6,200,749	5,537,833	662,916	6,645,400
Expenditures									
Salaries	191,568	206,760	15,192	1,888,124	1,910,773	1,960,689	2,067,599	106,910	2,481,119
Fringe Benefits	98,028	111,648	13,620	944,268	942,445	988,211	1,116,485	128,274	1,339,781
Professional Fees	816	4,138	3,322	124,754	22,998	11,965	41,375	29,410	49,650
Equipment	5,322	11,500	6,178	160,814	215,639	80,311	115,000	34,689	138,000
Library Materials	61,497	57,621	(3,876)	773,358	615,161	583,217	576,209	(7,009)	691,450
Rent and Utilities	27,771	30,100	2,329	299,413	277,169	301,445	301,000	(445)	361,200
Repairs and Maintenance	31,045	42,625	11,580	376,519	346,017	357,427	426,250	68,823	511,500
Supplies	(2,245)	3,488	5,732	23,946	22,233	20,628	34,875	14,247	41,850
Telephone and Internet	32,759	36,500	3,741	262,009	314,961	355,333	365,000	9,667	438,000
Printing and Postage	29,920	4,958	(24,962)	13,688	66,241	99,107	49,583	(49,524)	59,500
Bibliographic Fees	6,765	6,708	(57)	64,451	66,244	67,071	67,083	12	80,500
Professional Development	19,806	7,718	(12,089)	52,404	22,007	48,103	77,175	29,072	92,610
Travel	8,474	2,870	(5,604)	10,442	1,063	26,816	28,700	1,884	34,440
Memberships	0	1,808	1,808	6,769	15,371	16,487	18,083	1,597	21,700
Contractual Services	30,640	29,733	(906)	176,199	250,557	367,000	297,333	(69,667)	356,800
Delivery Service	36,461	35,750	(711)	269,294	361,766	403,738	357,500	(46,238)	429,000
Special Events	0	833	833	1,018	0	0	8,333	8,333	10,000
Insurance	2,750	2,667	(83)	17,358	22,242	25,182	26,667	1,484	32,000
Miscellaneous	615	2,017	1,401	4,462	5,268	5,652	20,167	14,514	24,200
Total Expenditures	581,990	599,442	<u> </u>	5,469,290	5,478,157	5,718,384	5,994,417	276,033	7,193,300
Net Revenue Before Depreciation	27,528	(45,658)	73,186	43,977	960,633	482,365	(456,584)	938,948	(547,900)
Non-Cash Activity									
Depreciation	11,221	12,021	800	187,414	158,130	112,206	120,208	8,002	144,250
Unrealized Gain/Loss on Investments	_0	_0	0	(3,554)		(2,660)	_0	2,660	0
Total Non-Cash Activity	11,221	12,021	800	183,861	158,246	109,546	120,208	10,662	144,250
Net Revenue	16,308	(<u>57,679</u>)	73,987	(<u>139,884</u>)	805,362	372,818	(576,792)	949,610	(<u>692,150</u>)

NOTES FOR OCTOBER 2022 (INCOME STATEMENT) STATEMENT OF REVENUE AND EXPENDITURES – COMPARISON TO BUDGET

Revenues outpaced expenditures before depreciation in October by \$27,500 (5%) and similarly for the YTD by \$482,400 (8%). There are noteworthy positive and negative variances discussed below. All figures in this narrative are approximated to the nearest \$100 or 1%.

Revenues:

Total revenue was \$55,700 more than budgeted for October and \$662,900 above budget for the year-to-date (YTD). While most revenue lines are essentially within budget, the significant variances were primarily driven by *State*Revenues without Restrictions and County Revenues without Restrictions and is discussed in greater details below.

State Revenues without Restrictions and County Revenues without Restrictions came in \$35,000 and \$21,000 more than budgeted, respectively. WLS was allocated more aid from both NYS and Westchester County than was budgeted, resulting in the positive variances which will continue through the remainder of the year.

The deficit figure for *Member Technology Fees* and the surplus figure for *WEBS & Other* are related to a reclassification of revenue earned YTD in 2022. The Cataloging department has been engaged in a project for the National Maritime Historical Society (NMHS) to include their titles in the WLS catalog as an extension of the Hendrick Hudson Free Library. NMHS is covering the cost of the cataloging services. That revenue (totaling \$13,500) was reclassified so that it can be correctly reflected in *WEBS and Other* and not part of *Member Technology Fees*. The new classification will be used for the remainder of the year at which time the project is expected to be complete.

Other Revenues with Restrictions was under budget by \$6,000 for October but was \$171,800 above budget for the YTD and has exceeded its target for the year. This highlights that while revenues for grants and fundraising are budgeted evenly across the year, the actual amounts raised monthly will fluctuate. The significant above budget variance for the year to date was primarily due to the March recording of a \$250,000 grant from the Eric & Wendy Schmidt Fund for Strategic Innovation in the Restricted Contributions line.

Expenses:

Total spending in October was \$27,500 less than revenues and was \$17,500 less than the monthly budget. Spending for the YTD is \$482,400 less than revenues and \$276,000 less than budgeted. Significant variances are discussed below.

Printing and Postage – This line came in \$25,000 more than budgeted and was driven by several factors. This includes \$17,400 which can be attributed to printing and promotion expenses related to grants. An additional \$6,900 is ascribed to an advertisement in the Westchester Giving Guide, a portion of which will be reimbursed to WLS by PLDA. The remaining \$5,600 in expenses in the line are related to routine printing and postage expenses which are in line with the budget for the category.

Professional Development – While this line was over budget by \$12,100 for October it is under budget by \$29,100 for the YTD. The overage for October was driven by \$17,600 payment to Long Island University for the Palmer School program tuition. The expense is offset by revenues in the Other Revenues with Restrictions line from tuition payments by the students in the program.

Travel – This line was \$5,600 over budget for October, but \$1,900 under budget for the year to date. The overage in October was primarily driven by expenses related to staff attendance at the Schools, Health and Libraries Broadband (SHLB), Internet Librarian and New York State Library Association Conferences.

Supplies – This line shows a negative balance for October, which was driven by the timing of recording \$2,600 in reimbursement from the member libraries for barcode labels. The expense was recorded in September and the reimbursement was recorded in October. Typically, these take place in the same month, avoiding a negative balance on the financial statement. A journal entry will be used to avoid this situation should it occur in the future.

Westchester Library System Statement of Revenues and Expenditures wth Projections as of September 30, 2022

		Current Year Actuals	Current Year Projected	CURRENT YEAR TOTAL	Current Year
	Total Budget	(through Oct-2022)	(Nov -Dec 2022)	PROJECTIONS	Projected vs Budget
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Revenue					
State Revenues without Restrictions	2,265,000	2,023,564	447,523	2,471,087	206,087
County Revenues without Restrictions	1,050,600	1,001,576	217,120	1,218,696	168,096
Federal Revenues without Restrictions	155,000	334,334	31,180	365,514	210,514
Member Technology Fees	2,763,500	2,318,610	446,300	2,764,910	1,410
Fund Raising & Contributions	11,000	1,049	210	1,259	(9,741)
Interest	4,000	8,870	7,529	16,399	12,399
WEBS & Other	7,900	21,505	3,844	25,349	17,449
Government Revenues with Restrictions	229,900	187,335	40,382	227,717	(2,183)
Other Revenues with Restrictions	158,500	303,907	11,971	315,878	157,378
Total Revenue	6,645,400	6,200,749	1,206,059	7,406,808	761,408
Expenditures					
Salaries	2,481,119	1,960,689	392,138	2,352,827	128,292
Fringe Benefits	1,339,781	988,211	161,401	1,149,612	190,169
Professional Fees	49,650	11,965	29,697	41,662	7,988
Equipment	138,000	80,311	18,107	98,418	39,582
Library Materials	691,450	583,217	116,643	699,860	(8,410)
Rent and Utilties	361,200	301,445	61,694	363,139	(1,939)
Repairs and Maintenance	511,500	357,427	74,789	432,216	79,284
Supplies	41,850	20,628	5,575	26,203	15,647
Telephone and Internet	438,000	355,333	71,067	426,400	11,600
Printing and Postage	59,500	99,107	19,821	118,928	(59,428)
Bibliographic Fees	80,500	67,071	13,414	80,485	15
Professional Development	92,610	48,103	9,621	57,724	34,886
Travel	34,440	26,816	5,363	32,179	2,261
Memberships	21,700	16,487	3,297	19,784	1,916
Contractual Services	356,800	367,000	72,967	439,967	(83,167)
Delivery Service	429,000	403,738	83,294	487,032	(58,032)
Special Events	10,000	0	0	0	10,000
Insurance	32,000	25,182	5,036	30,218	1,782
Miscellaneous	24,200	5,652	1,130	6,782	17,418
Total Expenditures	7,193,300	5,718,384	1,145,054	6,863,438	329,862
Net Revenue Before Depreciation	(547,900)	482,365	61,005	543,370	1,091,270
Non-Cash Activity					
Depreciation	144,250	112,206	57,108	169,314	(25,064)
Unrealized Gain/Loss on Investments	0	(<u>2,660</u>)	0	(2,660)	2,660
Total Non-Cash Activity	144,250	109,546	57,108	166,654	(22,404)
Net Revenue	(<u>692,150</u>)	690,819	3,897	376,716	1,068,866

Income Statement with Projections for November through December 2022

Revenues:

On the Revenue side, total revenue is expected to come in at approximately \$761,400 more than budgeted driven primarily by unbudgeted revenue from NYS and grants through the American Rescue Plan Act (ARPA) and the Eric and Wendy Schmidt Foundation. Detail budget lines noted below:

Federal Revenues without Restrictions – This line will come in approximately \$210,500 more than budget due to the unbudgeted award of funds from ARPA and eRate revenues being \$10,700 more than budgeted.

State Revenues without Restrictions – NYS allocations for 2022 were approximately 8% higher than budget, which assumed flat funding over 2021. The line will close the year more than \$206,100 higher than budgeted.

Other Revenues with Restrictions – This line is projected to come in approximately \$157,400 more than budgeted driven primarily by fundraising activities. The revenue projections in this line also include anticipated shortfalls from the Broadband Technology program at New Rochelle Public Library and Library Administration Certificate program.

Fund Raising & Contributions – This line is projected to end the year with little activity, driving a deficit of \$9,700. This was caused by the decision to direct WLS's broader fund-raising efforts to support Outreach activities, resulting in the funds raised (approx. \$7,300) to be recorded in Other Revenues with Restrictions.

Government Revenues with Restrictions – The projected \$2,200 deficit in this line is primarily driven by the elimination of the Westchester Seniors Out Speaking (WSOS) program and loss of its associated revenue. Also included in this line are revenues from NYS for Coordinated Outreach and services to correctional facilities that will come in more than budgeted as discussed in State Revenues without Restrictions.

Expenses:

On the Expense side, total expenses are projected to come in approximately \$329,900 under budget before depreciation. Notable variances are discussed below:

Salaries and Fringe Benefits – The projected surpluses in these lines are driven primarily by positions which were not filled or were open for a period. One full-time position was filled by a part-time worker in combination with contract personnel. A full-time position in the Cataloging department that became open through a retirement has not yet been filled. Positions budgeted for the WSOS program did not incur costs for the entire year. Finally, the 2022 pension payment is expected to be lower than budgeted.

Contractual Services – This line will end the year with a deficit of approximately \$83,200 and is primarily driven by using contract services by IT for the development of a data dashboard and services related to unbudgeted grant-funded projects.

Repairs and Maintenance – The expenses in this line are currently expected to fall under budget by \$79,300 driven primarily by lower than anticipated costs in software licensing and computer maintenance.

Delivery – This line is projected to come in at a deficit of more than \$58,000. This was driven by two key factors: (1) a fuel surcharge that has been applied to the cost of the service since March 2022 and (2) additional deliveries to libraries with pandemic-related supplies including COVID tests for distribution to the public.

Professional Development and Travel – These lines are projected to end the year with a combined surplus of \$37,100. This is driven by the COVID-19 pandemic which has limited travel, in-person professional development and costs associated with in-person meetings. The spending in these lines has increased over 2021 and is anticipated to continue to grow as activities return to prepandemic levels.

Equipment – Equipment expenses are projected to be \$39,600 under budget driven primarily by the fact that most equipment purchased in 2022 was through special projects approved by the Board are included in the Special and Capital Projects Income Statement rather than the Operating Income Statement.

Printing and Postage – This line will is projected to end the year nearly \$59,400 over budget. This was primarily driven by expenses related to unbudgeted, grant-funded programs through ARPA, Reconnect with Tech and other Outreach department projects.

NOTES FOR 2022 SPECIAL PROJECTS AND CAPITAL EXPENDITURES (OCTOBER 2022 AND YTD)

Total capital expenses thru October 2022 amounted to \$441,220. (These expenses represent spending for special projects approved by the Board above and beyond the operating budget for 2022.) For this report there are two illustrations. The first chart is a Statement of Capital Expenditures and shows the expenses by category and period (October 2022 and YTD) with comparison to budget. The second chart is a Project Summary and shows expenses by project with comparison to budget. Budget figures in each illustration includes all capital projects authorized to date.

The only activity in October was the purchase of a new vehicle. WLS was able to negotiate a favorable trade-in on the 2012 Toyota Prius and replace it with a 2022 Toyota RAV4.

It is important to note that the Income Statement illustration is for expenses approved and incurred as part of the capital budget. However, prepaid expenses, while paid are yet to be incurred and therefore do not appear on the Statement of Capital Expenditures. There are additional expenses that are recorded as prepaid expenses on the Balance Sheet and will be recognized against the operating budget as they are incurred. The Project Summary chart includes ALL expenses, including prepaid expenses.

Statement of Special Projects and Capital Expenditures – October 2022 with Comparison to Budget

	10/31/2022	Current Period Budget	Current Period Budget Variance	10/31/2022 YTD	YTD Budget	YTD Budget Variance	<u>Total</u> Budget
Equipment	23,751	94,083	70,332	353,405	625,835	272,430	814,000
Repairs and Maintenance	0	0	0	50,002	0	-50,002	0
Contractual Services	<u>0</u>	<u>0</u>	<u>0</u>	<u>37,813</u>	<u>0</u>	-37,813	<u>0</u>
Total Expenditures	<u>23,751</u>	94,083	70,332	441,220	<u>625,835</u>	<u>184,615</u>	<u>814,000</u>

Summary of Expenditures by Project

Project	Date Authorized	Expenses thru Oct- 2022	Prepaid Expenses	Project Total to Date	Budget	Budget Variance
Service Vehicle	1/25/2022	\$23,751	\$0	\$23,751	\$36,000	\$12,249
Primary Server Hardware Replacement	1/25/2022	\$103,661	\$82,599	\$186,260	\$153,000	(\$33,260)
Library Network Upgrade	4/26/2022	\$234,022	\$0	\$234,022	\$465,000	\$230,978
VDI Terminal / Access Point Replacement	6/28/2022	\$79,785	\$0	\$79,785	\$160,000	\$80,215
Total		\$441,219	\$82,599	\$523,818	\$814,000	\$290,182

For Period 1/1/2022 thru 9/30/2022

Investment Account Report

Summary

Assets	Value	
Cash	\$	762
U.S. Treasury Securities	\$	1,041,483
Total Value	\$	1,042,245

Cash Detail

2022 Year-To-Date Activity							
Activity	Amount						
Opening Balance	\$	118					
Sale of Treasury Bills	\$	1,550,287					
Interest	\$	1,714					
Purchase of Treasury Bills	\$	(1,551,326)					
Fees	\$	(30)					
End Balance	\$	762					

U.S. Treasury Securities Detail

Current Holdings									
Purchase Date	Purchase Date Maturity Date Value at Maturity					0	rig. Cost Basis		
5/19/2022	11/3/2022	\$	528,000	\$	526,791	\$	524,871		
8/25/2022	2/23/2023	\$	522,000	\$	514,692	\$	513,984		
Total		\$	1,050,000	\$	1,041,483	\$	1,038,855		

Activity during period							
Activity Type	Date		Amount		Gain/(Loss)		Total
Sold Treasury Bills	2/24/2022	\$	512,898	\$	102	\$	513,000
Purchase Treasury Bills	2/24/2022	\$	512,471			\$	512,471
Fees	2/28/2022	\$	(10)	\$	(10)	\$	(10)
Sold Treasury Bills	5/19/2022	\$	524,918	\$	82	\$	525,000
Purchase Treasury Bills	5/19/2022	\$	524,871			\$	524,871
Fees	5/31/2022	\$	(10)	\$	(10)	\$	(10)
Sold Treasury Bills	8/25/2022	\$	512,471	\$	1,529	\$	514,000
Purchase Treasury Bills	8/25/2022	\$	513,984			\$	513,984
Fees	8/31/2022	\$	(10)	\$	(10)	\$	(10)

Code	Asset Title	Asset Description	Temporarily Restricted Net Assets December 31, 2021	2022 Revenue	2022 Expenses	Temporarily Restricted Net Assets Oct. 31, 2022
30004	Central Library	Library materials, services & training	\$58,472	\$306,666	\$85,368	\$279,770
70120	Schmidt Innovation	Digital inclusion for reentry populations	\$0	\$250,000	\$33,414	\$216,586
40006	Metro / ARPA Digital Inclusion	Digital inclusion funded by subaward from Metro through American Rescue Plan Act	\$0	\$199,855	\$147,193	\$52,662
70119	NYS GIA - Adult Literacy for Spanish Speakers	Activities to further literacy for Spanish speaking adults	\$25,000	\$0	\$7,198	\$17,802
70116	Adult Literacy for Spanish Speakers	Activities to further literacy for Spanish speaking adults	\$23,539	\$0	\$6,755	\$16,784
70117	STEM ConEd	STEM Programming	\$15,000	\$0	\$0	\$15,000
70111	Digital Resources	Educational equity through access to resources & information	\$19,584	\$0	\$8,485	\$11,099
70114	Digital Equity - RXR and Fundraising	Equipment, services and supports to bridge the digital divide. Funded by RXR Reality and individual contributions.	\$9,099	\$35	\$222	\$8,912
70113	HW Wilson/Outreach/Career	Support libraries meeting needs of COVID- 19, Outreach to vulnerable pop., Job and Career Counseling	\$23,247	\$0	\$15,395	\$7,852
70108	Early Literacy/Private Contributions	Early literacy activities	\$8,979	\$0	\$1,619	\$7,360
70118	NYS GIA - Databases	Grant from NYS to support database purchases and advertising	\$50,000	\$0	\$43,927	\$6,073
70005	Gates	Computer equipment & training	\$5,094	\$0	\$0	\$5,094
80008	Outreach Fundraising	Fundraising to support outreach activities	\$3,433	\$7,343	\$6,521	\$4,255
70102	TASC - Private contributions	Private monies for adult literacy programs	\$3,113	\$0	\$0	\$3,113
70101	Mini-Grants	Competitive grants to member libraries	\$7,358	\$0	\$5,000	\$2,358
30006	People and Stories	Literacy support program	\$2,096	\$0	\$0	\$2,096
80007	Music & Memory	Music and Memory project funded by M&T Bank.	\$1,450	\$0	\$0	\$1,450
70110	Xprize	Digital Learning	\$4,085	\$0	\$2,915	\$1,170
70100	Hope for Youth	Teen programming	\$951	\$0	\$0	\$951
42030	Broadband Technology Opportunities Program	Contract with New Rochelle Library to provide tech-related workshops	\$0	\$15,855	\$15,400	\$455
80020	P. Rosen Fund for Senior Svcs	Donations made in honor of Phyllis Rosen for Senior Services	\$788	\$0	\$758	\$30
70001	Bruni Verges	Children's programs celebrating cultural diversity	\$23	\$0	\$0	\$23
20005	WSPS/WSOS	Health Information for Senior Adults	\$4,384	\$0	\$4,384	\$0
44001	Learning Ambassadors	Youth internships at member libraries	\$100	\$1,350	\$1,450	\$0
70115	Digital Equity - WCF Grant	Equipment, services and supports to bridge the digital divide funded by the Westchester Community Foundation	\$43,081	\$0	\$43,081	\$0
70112	Vision Labs	Resources for Westchester Residents with Low or Declining Vision	\$5,498	\$0	\$5,498	\$0
	TOTALS		\$314,374	\$781,104	\$434,583	\$660,896